

Partner Benefits:

- Dedicated compute services enable you to deliver cloud solutions that support your clients performance sensitive applications
- Strengthen your brand loyalty by offering cloud service options that address all of your clients cloud computing requirements
- Reduce costs by eliminate the overhead and hassles of infrastructure lifecycle and break/fix management
- Get more with less: leverage our investment in high-end cloud infrastructure technology to grow your recurring revenue stream without capital investment
- Fully integrated back-end business functions save you time by streamlining your financial workflows
- Increase your client responsiveness with self service simplicity, full service account management and proactive 24x7x365 technical support to ensure success
- Trusted Partner: No long term contracts or volume commitments. We sell only to partners, we'll never compete with you

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Wholesale Managed Dedicated Compute Cloud Services

Secure, hosted cloud service

- This cloud service enables you to provide your clients dedicated compute resources while realizing the cost efficiencies of shared Infrastructure-as-a-Service (IaaS) technologies.
- Dedicated compute resources support even your clients most demanding mission-critical, multi-tier applications that are best served by running in a single tenant environment.
- While other cloud services only support virtual servers, Xterity also enables the configuration and deployment of physical (bare metal) resources for running workloads not well suited for virtual machines.
- Cloud model choices help ensure you can satisfy your client's exact cloud compute requirements and confidently address their "can I run this in the cloud" questions.
- Dedicated compute cloud services are ideal for avoiding compute intensive "noisy neighbor" scenarios.
- Dedicated compute cloud services provide your clients predictable compute performance.

Rapid server "right size" provisioning and deployment

- Xterity's simple drag-and-drop interface enables you to build, save and deploy complete compute environments in minutes.
- Xterity's intuitive and flexible provisioning processes help ensure you "get it right" the first time but the platform also supports on-the-fly modifications to rapidly satisfy your clients dynamic compute requirements.

Complete Business Features

- Unlike other cloud service providers that are only concerned with billing you, Xterity has back-end features to support your multi-tier implementations that require independent cost, pricing, and margin analysis. This robust capability is ideal for multi-tier distribution models.
- Xterity's real-time pricing and quote generation means that pricing, cost and margin data are displayed instantly as you perform drag-and-drop configuration changes.
- Also, you can easily customize client invoices. Xterity's back-end business features help you streamline and simplify your financial planning and implementation processes so you can focus on growing your business.

Reliability and customer support you can count on 24x7x365

- Xterity clouds are geographically dispersed in world class, highly available, state-of-the-art datacenters providing 99.99% SLA availability.
- Xterity cloud services leverage the latest in networking technologies to deliver highly secure, high-performance connections with a flexible range of bandwidth options.
- Cloud technology is great but at the end of the day you need to be certain you have the support you need to be successful. Xterity technical support is always on the job; 24x7x365 and we don't charge extra for support.
- A recent customer support survey (289 respondents) revealed that our customers are very satisfied with the support they receive from our partner care engineers:
 - Trouble ticket responsiveness: 97.6% responded average, good or excellent
 - Engineer knowledge: 99% responded average, good or excellent
 - Resolution quality: 97.2% responded average, good or excellent



What we do - Cloud Services you can offer your clients today!

Wholesale Managed Public: Provides the secure, and highly available Infrastructure as a Service (IaaS) environment your customers need for all their applications - including mission-critical applications, complex, multi-tier applications, test/dev environments, and less-demanding applications. The service leverages secure, shared infrastructure technology.

Cloud Suite Software: This software is at the core of all Xterity cloud services and is available for your clients that want to jump start on-premise cloud deployments or quickly standup a dev/test environment. The intuitive drag-and-drop interface makes even the most complex configurations simple to configure and deploy on your client's infrastructure.

Bare Metal Servers: Xterity enables the configuration and deployment of both virtual and physical (bare metal) servers. This unmatched flexibility enables you to satisfy your clients needs for all their applications, including those not well suited for running in virtual machines.

What sets us apart

Cloud Services - Built For Tiered Distribution - The Xterity Cloud Services platform simplifies your financial processes with real time pricing, quoting, billing, invoicing, and margin analysis.

We Simplify The Complex - Xterity is big enough to support your client's complex cloud services requirements. But, we're also small enough to support your client's simple cloud services requirements.

About Egenera

Egenera has been providing advanced server virtualization and converged infrastructure solutions since 2000. In early 2015 Egenera launched its cloud services business with the introduction of Xterity Cloud Services. This intuitive cloud services business management platform greatly simplifies cloud service provider workflow processes including design, deployment, management, pricing, margin analysis, and billing enabling you to rapidly add lucrative cloud services to your portfolio.

For additional information contact us by whatever means is best for you:

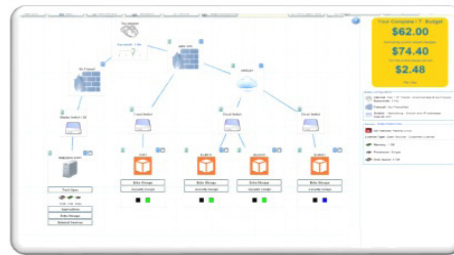
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Wholesale Managed Dedicated

Compute: Secure, dedicated cloud compute infrastructure for individual clients. This service provides the security and performance advantages of in-house environments without the high capital costs and labor-intensive administrative efforts.

With drag-and-drop simplicity you can rapidly provide your clients a dedicated compute platform that is ideal for custom services. This cloud service provides greater control and management over the software stack. This is the preferred model for those clients with applications that are not well suited for multi-tenant, shared compute environments.



Time Proven Experience - Since 2000, we've been delivering highly reliable, business critical virtualization cloud server services. Its what we do.

We Succeed Only If You Succeed - We only sell through partners. We never compete with you. Above all, our engineers are here 24x7x365 to provide the technical support you need to be successful. Our white label marketing support helps you onboard in rapid fashion so you can begin selling cloud services to your clients today!

Managed Private: For your clients that require physical isolation at all levels of the cloud this IaaS model provides a fully isolated, secure, dedicated private cloud hosted in an Xterity datacenter.

Disaster Recovery As A Service (DRaaS):

This service leverages constant data protection (CDP) technology to provide your clients that extra layer of protection for their on-premise servers, or those running in Xterity cloud service datacenters. This service enables you to provide your clients enhanced peace of mind and the ability for their business to mitigate natural and man-made disasters.

Backup As A Service (BaaS): This constant data protection service provides automatic replication of storage devices. The service provides "set it and forget it" capabilities with restore points defined by time of day, date, month, and yearly. Retention periods can be easily configured for each restore point.

Simplified High Availability - Configured by simply selecting the HA option as client environments are built using the drag-and-drop interface.

Integrated HA failover and resilience is provided at both the virtualization (HA cluster) and hardware layers. There's no need for complex and expensive clustering software or additional server, hypervisor or application licenses for failover servers.